



Building Better Biosensors

ACAMP Advanced Monitoring Systems Seminar

June 1, 2016



Do You Know What's In Your Water?



BUT MEASURING WHAT'S IN YOUR WATER TAKES...



TIME

Multiple days



MONEY

Expensive



SENSITIVITY

No accurate test exists to measure contaminants at the source

RESULT

Missed Contamination

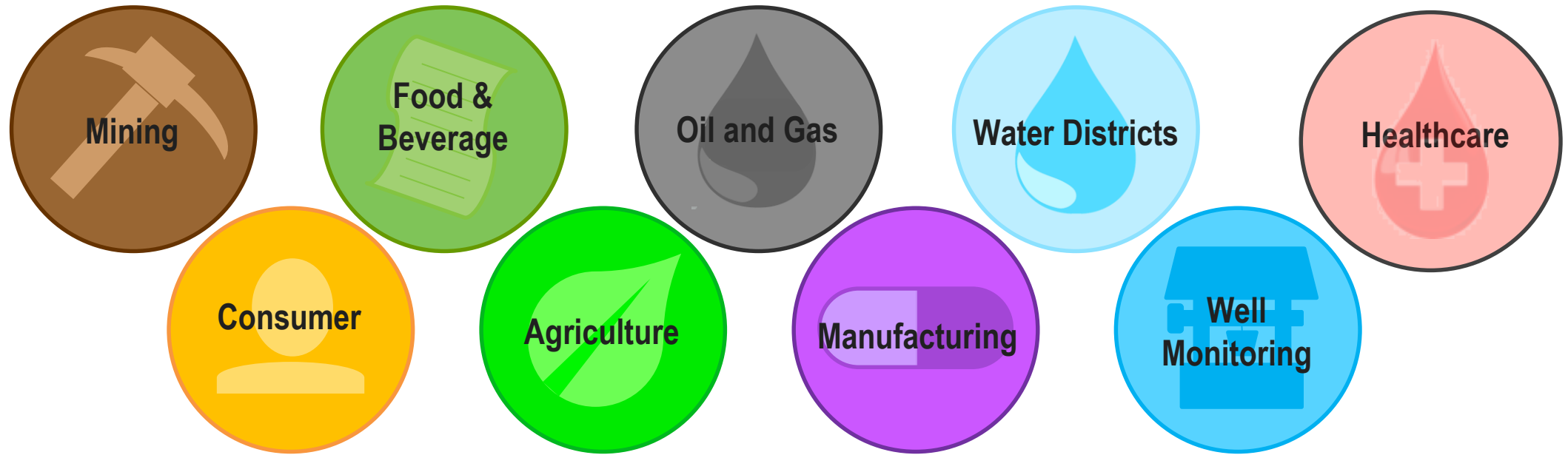
Delayed Remediation

Increased Operational Cost

Risk of Health Impact



Industry and Government **NEED** to Monitor Water Quality



\$3B Market

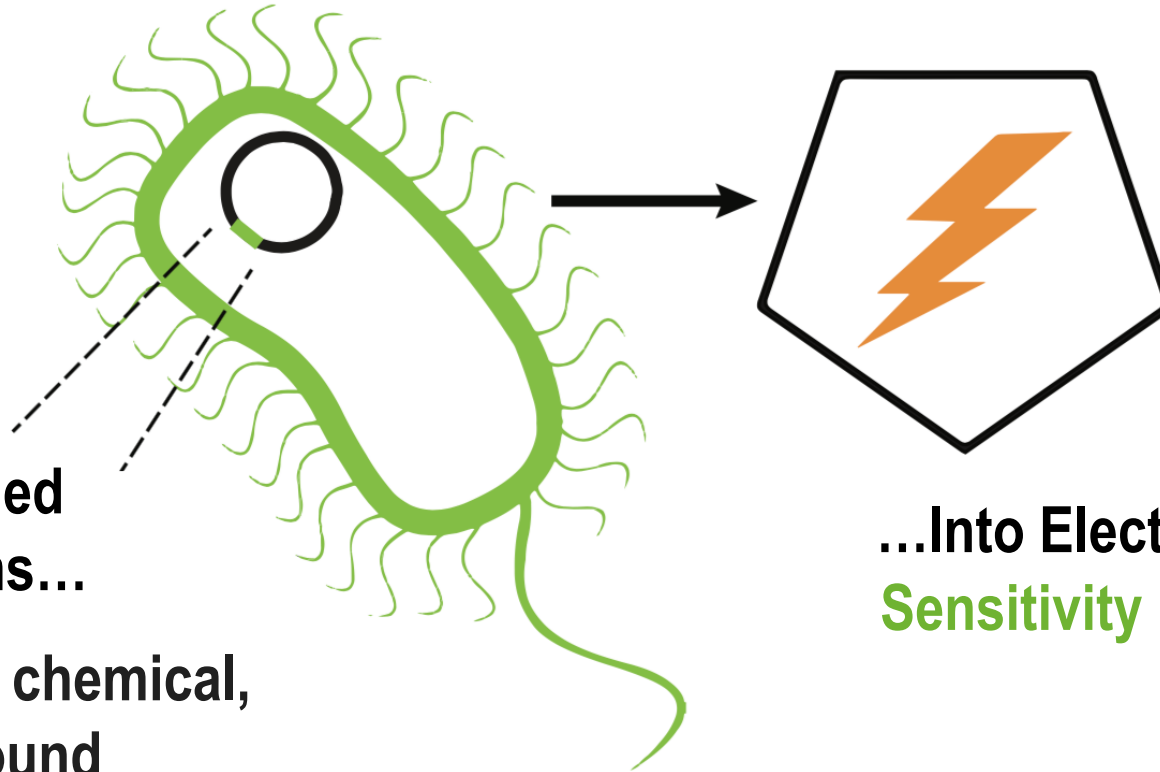
Global water monitoring is multi-billion dollar business & growing at over 7.5% per year*



WE HAVE THE SOLUTION: MEET **FRED™**

Field Ready Electrochemical Detector:

A portable, cost effective, and sensitive chemical detection platform



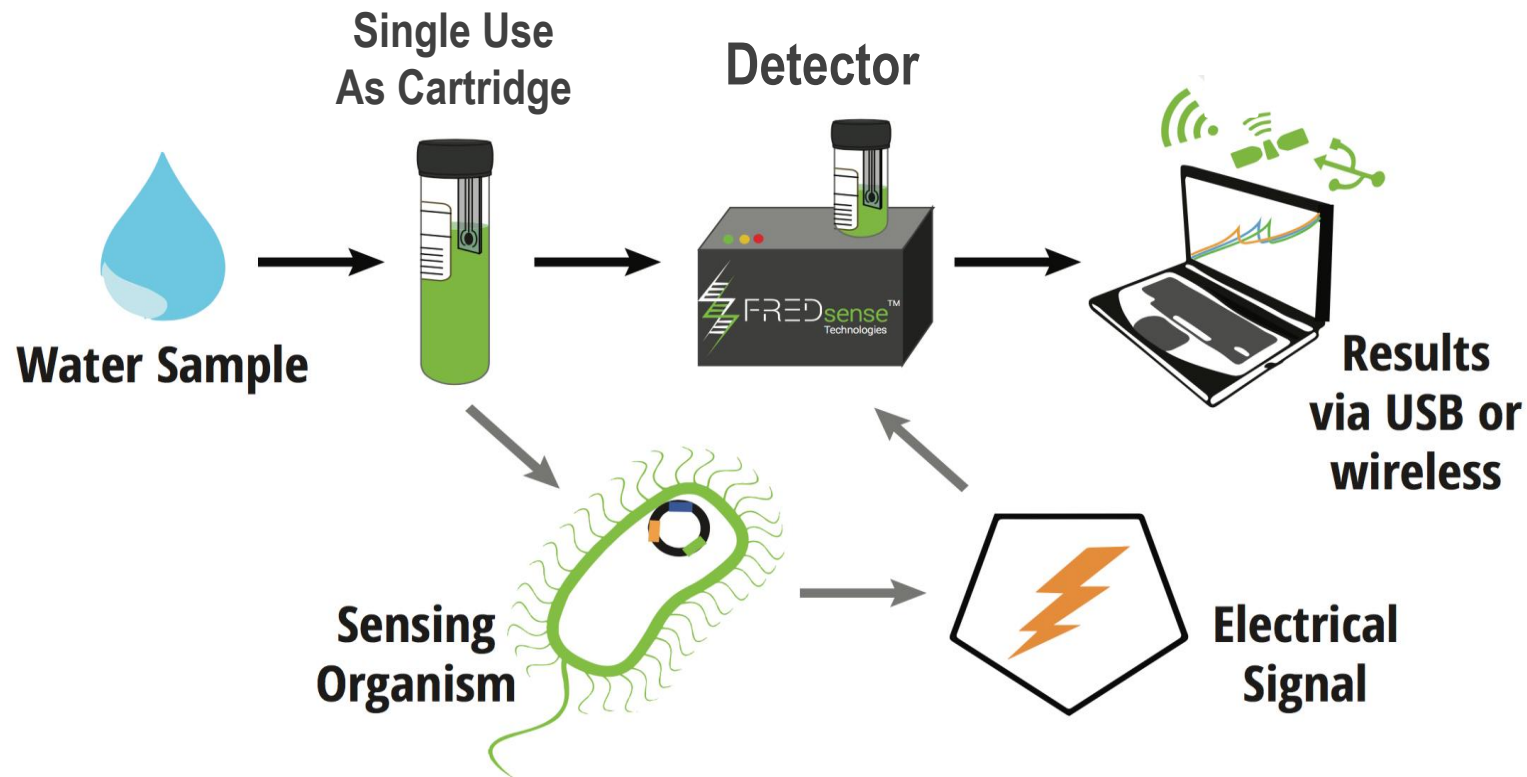
**Turning Modified
Microorganisms...**

Customizable for any chemical,
metal or compound

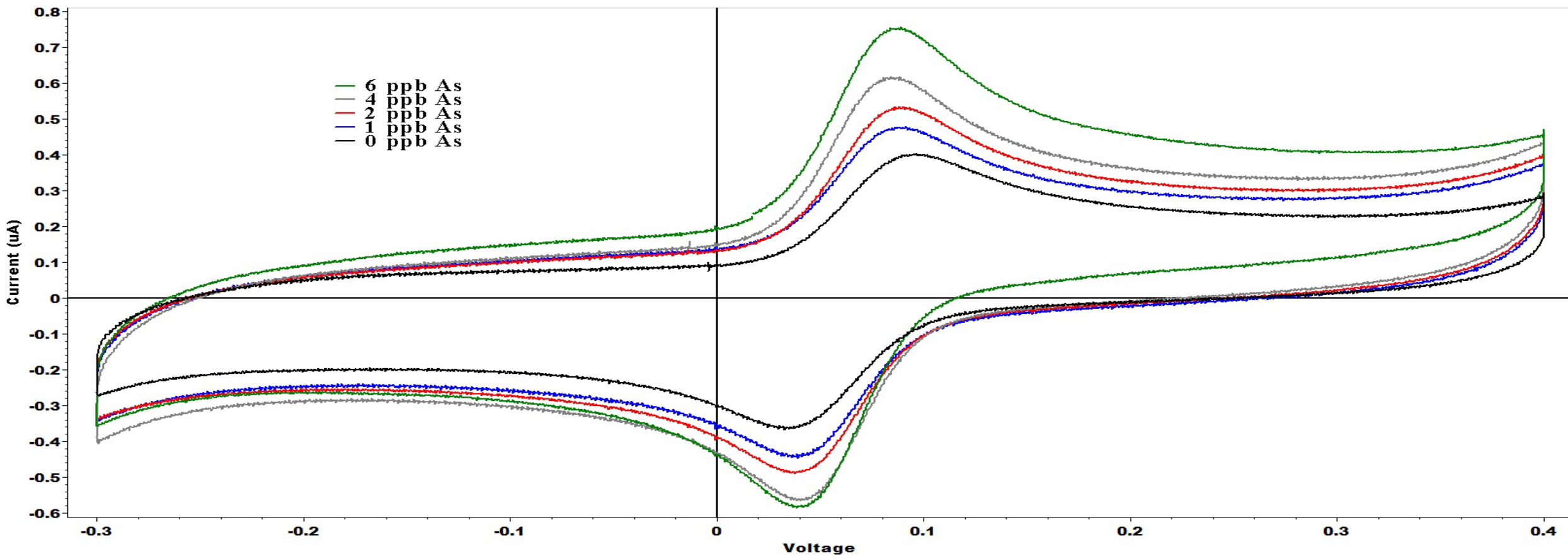
...Into Electrochemical Sensors!
Sensitivity down to the ppb level

OUR FIRST PRODUCT: FRED-As™ Test

Detects Arsenic (As) levels at 1 ppb at the source of contamination within 1 hour.

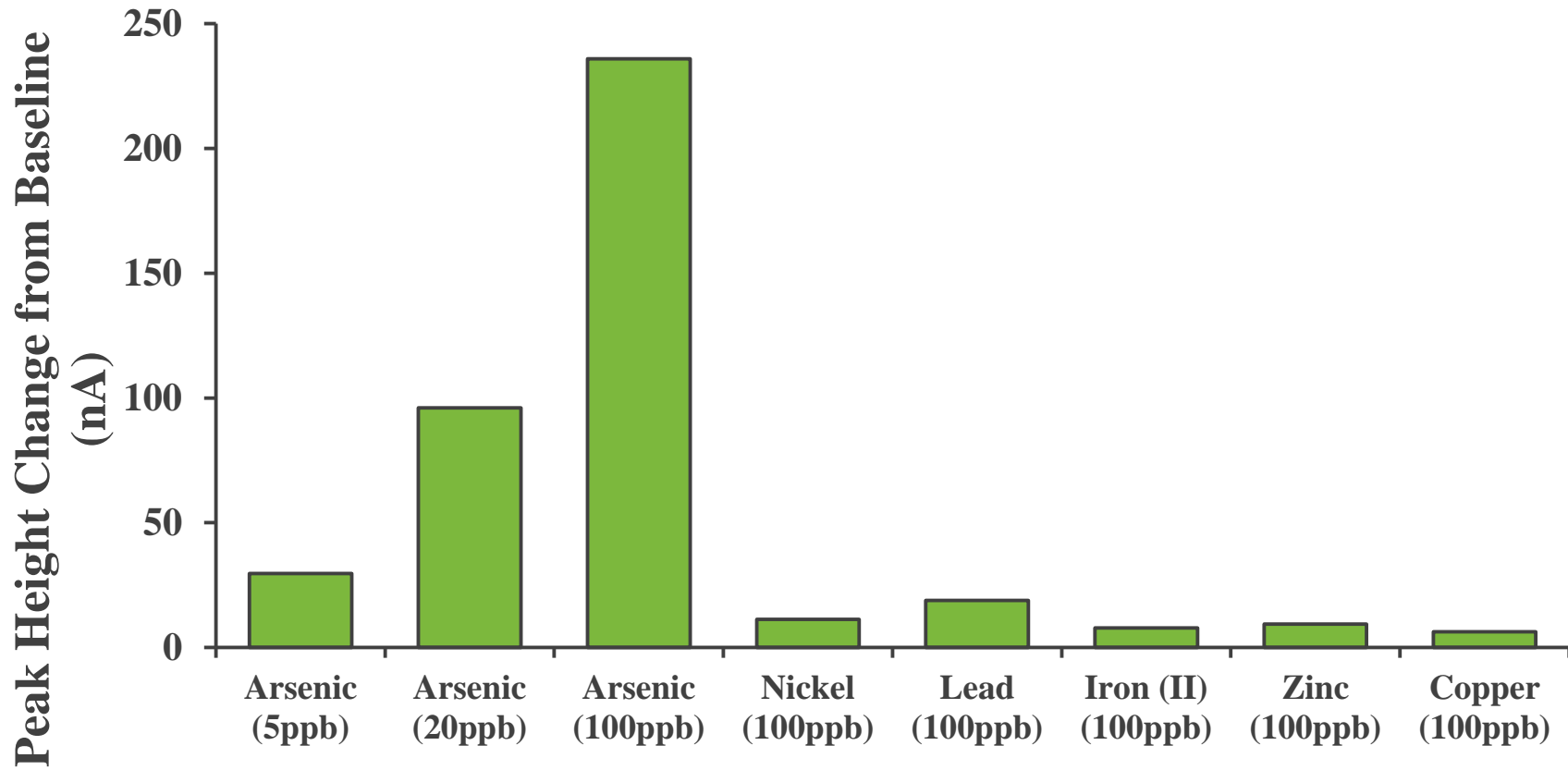


Example Data



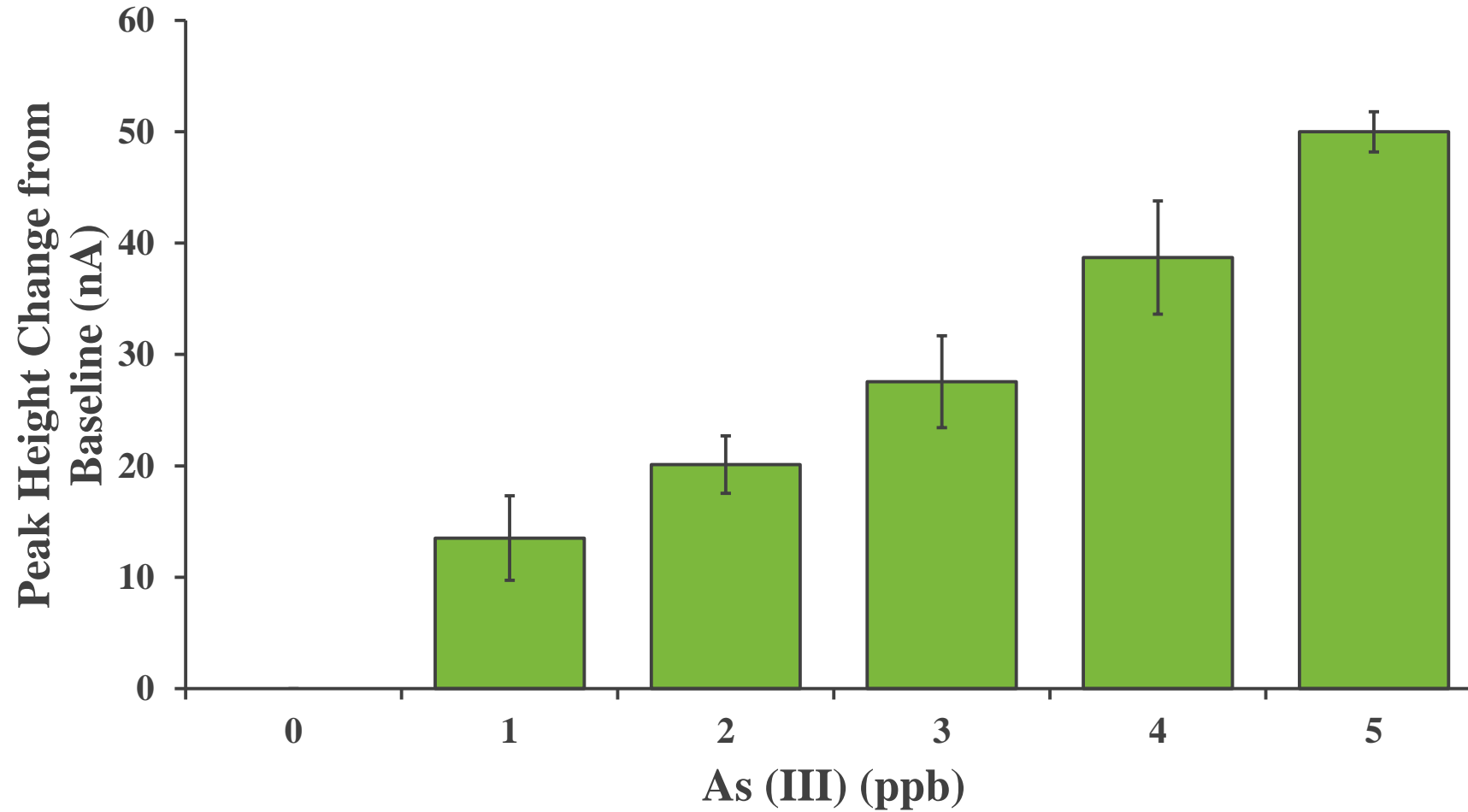


Specific response using FRED-As





1 PPB detection using FRED-As





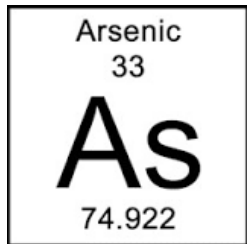
Water Districts and the Detection of Arsenic

\$110 Million Beachhead Market Opportunity



Market:

- Over 3,000 Water Districts in the US contaminated with Arsenic.
- Currently unable to rapidly and accurately detect Arsenic at ppb level at the source.



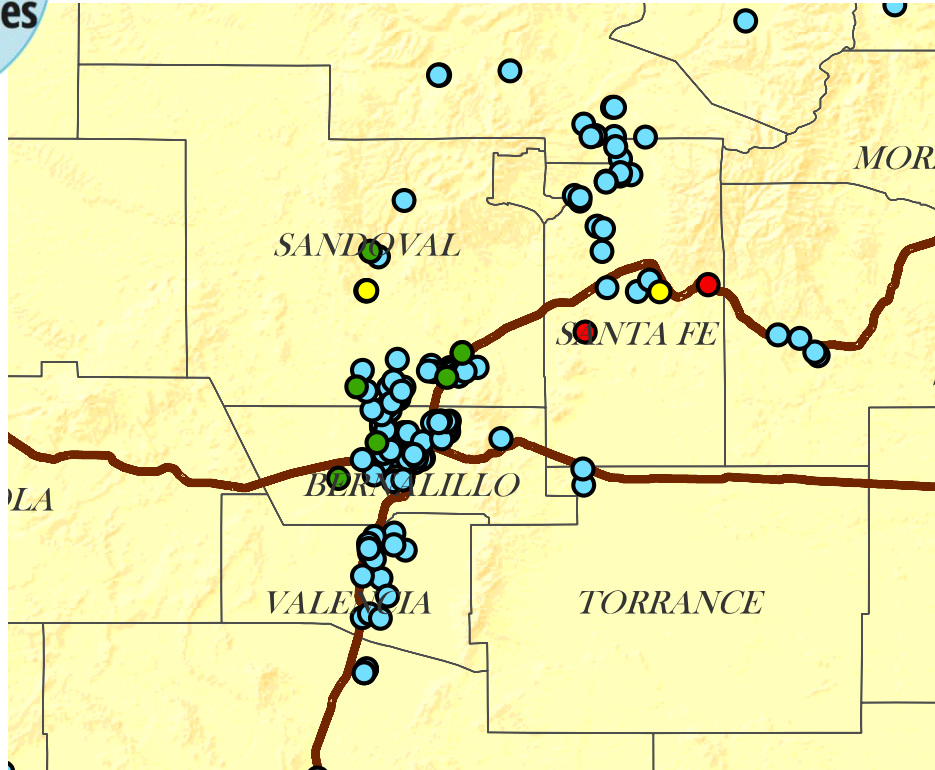
FREDsense Value Proposition (**FRED-As™ Test**):

- FRED-As™ Test will provide actionable data at the source



TRACTION TO DATE

Water Districts
&
Municipalities



The WATER Program

Test water samples in-house
Offer beta units for testing

Current Participants:
Water Districts USA (2)
Water Consultants (3)





BUILDING A BROAD BIOSENSOR PLATFORM

Today

Future Platform

Water Type

Tap/Well



Dirty



Industrial



Polluted



Agriculture



Food

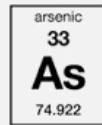


Biological



FRED
Cartridge

FRED-As



FRED-Ammonia



FRED-Sugar



FRED-BTEX



Customer

Enterprise (B2B)

Enterprise (B2B) & Consumer (B2C)

Market

Water Districts

Mining, Industrial, Agriculture, Food, Medical

Human Practices Prize

presented by Anastasia Rogueva, Megan Palmer, & Nancy Burgess

Calgary





THE EARLY DAYS







MAJOR ACHIEVEMENTS

- Won **most awards** at International Genetically Engineered Machines competition
- Developed **patent pending** detection platform
- Water districts approaching us, anticipating hundreds of samples by end of summer through our **water program**
- Ranked by prominent Mining Innovation Council as **#1 upcoming water monitoring technology**
- Accepted and completed **Singularity University's Accelerator** Program (F15)



Traditional water monitoring is out of date

FRED is the fast, easy alternative
scalable opportunity

Help us Build Better Biosensors

robert@fredsense.com